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ABOUT LONGEVITY

Longevity Consulting is an information technology and Continuous Process Improvement, solution based, full service organization, dedicated to producing results. We are an SBA 8(a) Certified, Service-Disabled Veteran-Owned, Small Disadvantaged Business, and our goal is to create a collaborative environment between our consultants and our clients. This synergistic relationship helps identify ways to improve our clients' businesses and better positions our company to provide the most appropriate solution for each engagement. For more information about Longevity Consulting, please visit us at www.longevityconsulting.com.

Acquisition Guidance – Case Study

*Department of Commerce,
 National Institute of Standards and Technology*

PROJECT OVERVIEW:

The National Institute of Standards and Technology (NIST) Office of Acquisition and Agreements Management (OAAM), Acquisition Management Division (AMD) for the Department of Commerce (DOC) DOC/NIST Acquisition Center of Excellence (ACE) tasked Longevity with providing expert acquisition guidance on developing procurement requirements packages and providing training and orientation to address and track trends with package preparation issues, as well as providing process improvement assistance for the organization's requirements process. Longevity also provided acquisition management services, to include full scope contracting support including generating a requirements package and pre/post award contracting actions. Longevity assigned highly experienced Senior and Junior Acquisitions Support personnel to support this effort for both the National Telecommunications and Information Administration (NTIA) and the International Trade Administration (ITA).

LONGEVITY'S ROLE:

Longevity's personnel have many years of federal procurement experience. The role that they play within the organization is critical to the agency they are supporting. These consultants help reduce the Procurement Administrative Lead Time (PALT) on the procurements, increasing productivity and reducing the overall procurement costs. Our experienced personnel are certified in federal procurements and leverage their considerable skills and knowledge to provide needed assistance to reduce the agency's existing backlog of work, allowing for a real-time response to the customer requirements. The information collected during the process assists with the agency's procurement goals and helps ensure that funding is allocated to realize the greatest benefit.

BENEFITS REALIZED:

With workload and the urgency of acquisition requirements increasing, and the number of federal workers decreasing, the Federal Government is always looking for and expecting the best value for their procurement dollars. Longevity's role in support of this contract has provided multiple benefits in the realization of reduced PALT, which equates to real savings. The reduction of mistakes by the acquisition personnel within the agency results in the reduction of time spent making corrections and fewer protests from unsuccessful bidders. Ease of obtaining the items or services required by the agency has increased through a greater understanding of how to correctly request the needed supplies or services, drastically reducing the PALT, as well as increasing the number of offers received in solicitations. The result is competition within the procurement process, ensuring a better price and value for the government.



OUR MISSION

Team Longevity is dedicated to providing the best possible solution for an organization. Drawing from a vast pool of knowledge and expertise, we are committed to ensuring that our customers are satisfied from day one. The bottom-line result is improved productivity, increased collaboration and greater efficiency in mission critical operations.