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ABOUT LONGEVITY

Longevity Consulting is an information technology and Continuous Process Improvement, solution based, full service organization, dedicated to producing results. We are an SBA 8(a) Certified, Service-Disabled Veteran-Owned, Small Disadvantaged Business, and our goal is to create a collaborative environment between our consultants and our clients. This synergistic relationship helps identify ways to improve our clients' businesses and better positions our company to provide the most appropriate solution for each engagement. For more information about Longevity Consulting, please visit us at www.longevityconsulting.com.

Portfolio Analytics and Risk Management Services – Case Study

US Department of Agriculture, Rural Business and Cooperative Service (USDA RBCS)

PROJECT OVERVIEW:

The United States Department of Agriculture's (USDA) Rural Business and Cooperative Service (RBCS) is the Department of Agriculture's agency responsible for providing for business credit needs in under-served rural areas, through the issuance of loans and grants for rural businesses. The RBCS loan portfolio is valued in excess of \$7 billion dollars. Prior to engaging Longevity, the RBCS portfolio risk management process was not leveraging the current and historical portfolio performance data to drive risk management activities. In addition, the risk management process was focused on driving field reviews versus looking at portfolio risk comprehensively.

LONGEVITY'S ROLE:

RBCS engaged Longevity to perform a review of their risk management capabilities, to recommend improvements to the process and to develop an enterprise risk management framework. RBCS also enlisted Longevity to develop enterprise portfolio risk analytics to support the risk management framework. As part of the task, Longevity developed comprehensive risk management dashboards and forward looking analytics using industry best practices and leading analytics tools. The dashboards are automated and refreshed on a regular basis so that the business programs have a continuous view of factors affecting the portfolio and individual loan's risk and performance.

BENEFITS REALIZED:

Through the services provided by Longevity, RBCS now has an industry leading risk management framework by which the program managers can evaluate and respond to specific portfolio risk events. Longevity is responsible for providing RBCS with the leadership and experience to recommend an industry leading and Gartner leading magic quadrant analytics tool (Tableau Software) through which future analytics can be developed to assist in the portfolio risk management and also the understanding of impacts on the portfolio based on business decisions. RBCS now has a set of enterprise portfolio risk management dashboards and analytics through which the program leadership can drive risk management activities and improve the overall performance of the lending processes and ultimately improve the performance of the portfolio loans.



OUR MISSION

Team Longevity is dedicated to providing the best possible solution for an organization. Drawing from a vast pool of knowledge and expertise, we are committed to ensuring that our customers are satisfied from day one. The bottom-line result is improved productivity, increased collaboration and greater efficiency in mission critical operations.