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OUR PROCESS

Longevity's process insight and understanding of the challenges associated with supporting all aspects of business strategy is the result of many years of experience. Longevity's consultants are vendor agnostic and will work within your organization's existing technology stack, making recommendations for COTS or Open Source analytics tools as needed. It is our goal to use our real-world experience and vast knowledge of technology and business to provide you with the best possible solution for your needs.

Business Transformation

Changes that align with our clients' mission and goals

Business Transformation shapes and aligns the people, process and technology activities of an organization. Through innovative business strategies, long-term objectives can be defined and achieved, and the organization can develop the flexibility to respond quickly to mission requirements. Transformation need not be disruptive to ongoing operations; changes will align with the organization's mission and goals, allowing the organization to work more efficiently and with greater purpose. Longevity utilizes a transformation assessment and related maturity model which take the stakeholders through a due diligence process and establish actionable plans to move organizations across the spectrum from rigid task managers to agile, integrated strategists that create enterprise value internally and for all stakeholders involved, including the end users. Business Transformation is about realigning the role of an organization's IT department to not just implement new technologies, but to use those technologies to help shape business goals. This fundamental change in how IT strategies are developed will make your business better equipped to handle the ever shifting demands of today's marketplace.

Longevity's Business Transformation services include:

Business Process Reengineering

Business Process Reengineering is a management strategy which helps organizations refocus on their goals and the needs of their customers in order to better support their mission and reduce expenses. Beginning with a high-level assessment of the organization, Longevity's consultants will work with you to identify, analyze and redesign your core business processes to improve workflow and critical performance measures.

Continuous Process Improvement

Continuous Process Improvement is truly the foundation of our successful management approach. We understand the importance of quality and the value of good business practices, and our Continuous Process Improvement (CPI) consultants are dedicated to making your company run more efficiently while reducing costs. Through the use of CPI, we are able to evaluate your organization, identify problems and take steps to ensure that they are resolved.

Lean Six Sigma Training

Lean Six Sigma is a business system of principles, practices and tools for organizing, managing and focusing product development, operations, suppliers and customer relations on creating precise customer value. These principles enable organizations to provide goods and services with higher quality and fewer defects, requiring less human effort, less space, less capital and less time than traditional systems.



OUR MISSION

Team Longevity is dedicated to providing the best possible solution for an organization. Drawing from a vast pool of knowledge and expertise, we are committed to ensuring that our customers are satisfied from day one. The bottom-line result is improved productivity, increased collaboration and greater efficiency in mission critical operations.



OUR ROLE

Longevity's role is that of a true industry partner, supporting the process from beginning to end. We have an outstanding record of past performance helping our clients achieve greater customer and employee satisfaction, eliminate waste, improve efficiency and reduce operational costs throughout their organizations.

A True Industry Partner

Shaping and aligning people, process & technology



Longevity Consulting, LLC (Longevity) is an SBA 8(a) certified, Service-Disabled Veteran-Owned, Small Disadvantaged Business with over 12 years of experience providing information technology, solutions-based consulting services. Longevity offers expertise in facilitating enterprise-wide IT strategic planning, enabling clients to align their strategic vision, business processes and information needs with their applications and technology infrastructure. Longevity's role is that of a true industry partner, in which we support the process from beginning to end, delivering quality services and continuously working to exceed the client's expectations. We have an outstanding record of past performance helping our clients achieve greater customer and employee satisfaction, eliminate waste and reduce expenses throughout their organizations.

Past Performance

Continuous Process Improvement *United States Department of Agriculture*

PROJECT OVERVIEW:

Since 2010, under our Prime BPA contract, Longevity has been providing Continuous Process Improvement (CPI) services for numerous agencies within the USDA to help implement Secretary Vilsack's directive to improve the quality of processes throughout the Department. Providing business process re-engineering services, LSS mentoring, coaching, training and support for process improvement, we successfully identified areas in which the agency and its staff could implement new, more efficient processes and programs. In addition, we employed our highly skilled team of consultants to assist in project selection and execution for the USDA Mission Areas and Staff Offices throughout the United States and various geographical locations abroad.

LONGEVITY'S ROLE:

Longevity has served as a business transformation partner for numerous agencies within USDA, providing CPI, Lean Six Sigma, and Program and Project Management services. We understand the USDA's environment and are familiar with many of the specific challenges the organization faces. Our CPI methodology helped the USDA realize benefits early in the project. Our demonstrable record of accomplishment in delivering projects on time and on budget has allowed us to be recognized consistently by the USDA through repeat engagements. Longevity was the recipient of the Secretary's Honor Award for Excellence in 2014 "For outstanding efforts and resource savings in streamlining the Annual Resource Management Planning Process for Agricultural Research Services".

BENEFITS REALIZED:

We understand the importance of quality and the value of good business practices, and our CPI consultants are dedicated to making your company run more efficiently while reducing costs. Our "one size fits one" approach to understanding your organization's requirements enables us to consistently provide strong Program, Project, CPI and LSS consulting, training and support services in a variety of complex and demanding environments. These improvements will help to streamline your business, aligning your processes with your business goals and ensuring continued program success.

