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# Full Grants Management Lifecycle

## *Logistical, Technical, Analytic and Administrative Support*

It is our mission to help every client determine the best path forward through the grants management lifecycle, from gap-fit analysis to final results assessment in an unbiased manner. Longevity establishes an individualized methodology to help organizations redesign key processes, incorporate best practices and leverage data analytics to boost efficiency. Using our tools and expertise, Longevity is able to lower costs and reduce labor requirements, allowing our clients to focus their valuable resources on what they do best—serving the needs of their customers.

### Offering Full Lifecycle Grants Management Services to Help You Achieve Mission Critical Objectives

Grants Management Process Development & Support  
*Logistical and Administrative Support Services*

Grants Management Systems Development & Support  
*Technical Components and Services*

- Grant Application Processing & Evaluation
- Multi-Platform Reviewer and Panel Management
- Multi-Platform Training Shop
- Program Evaluation and Monitoring
- Cyber Security
- Project Management & Reporting
- Reviewer Database Management
- Web & Portal Development
- Business Analytics
- Full System Analysis and Reengineering
- Full Service Center Support for all Stakeholders
- Federated Identity



### OUR MISSION

*Team Longevity is dedicated to providing the best possible solution for an organization. Drawing from a vast pool of knowledge and expertise, we are committed to ensuring that our customers are satisfied from day one. The bottom-line result is improved productivity, increased collaboration and greater efficiency in mission critical operations.*

### OUR PROCESS

Longevity's process insight and understanding of the challenges associated with supporting all aspects of business strategy is the result of many years of experience. Longevity's consultants are vendor agnostic and will work within your organization's existing technology stack, making recommendations for COTS or Open Source analytics tools as needed. It is our goal to use our real-world experience and vast knowledge of technology and business to provide you with the best possible solution for your needs.



## OUR ROLE

Longevity's role is that of a true industry partner, supporting the process from beginning to end. We have an outstanding record of past performance helping our clients achieve greater customer and employee satisfaction, eliminate waste, improve efficiency and reduce operational costs throughout their organizations.

# A True Industry Partner

## *Full Grants Management Lifecycle Support*



Longevity Consulting, LLC (Longevity) is an SBA 8(a) certified, Service-Disabled Veteran-Owned, Small Disadvantaged Business with over 12 years of experience providing information technology, solutions-based consulting services. Longevity offers expertise in facilitating enterprise-wide IT strategic planning, enabling clients to align their strategic vision, business processes and information needs with their applications and technology infrastructure. Longevity's role is that of a true industry partner, in which we support the process from beginning to end, delivering quality services and continuously working to exceed the client's expectations. We have an outstanding record of past performance helping our clients achieve greater customer and employee satisfaction, eliminate waste and reduce expenses throughout their organizations.

## *Past Performance*

### *U.S. Department of Agriculture (USDA), Agricultural Research Services (ARS) Continuous Process Improvement/Lean Six Sigma (LSS)*

The Agricultural Research Service (ARS) is the Department of Agriculture's chief scientific in-house research agency. Their job is finding solutions to agricultural problems that affect Americans every day, from field to table. Longevity's coaching and support in the Extramural Agreements Grants process helped ARS achieve the following results: Eliminated over 1000 labor hours of work, Reduced the process lead-time by over 4000 hours, Eliminated 14 process steps from the process flow and Created Standard Operating Procedures for all of the processes, developing a common approach across all of the regions.

### *Department of Education (ED), Office of Innovation and Improvement (OII) Peer Review Logistical and Administrative Support*

The U.S. Department of Education (ED) Office of Innovation and Improvement (OII) required support in the development and dissemination of grant funding for educational programs and practices at the frontier of our nation's educational reform efforts. Through our proven Project Management Methodology, Longevity's Project Managers were able to create efficiencies and provide value to ED by streamlining processes, improving communication and proactively implementing solutions throughout the project.

### *National Science Foundation (NSF) Grants Management Systems Projects*

The National Science Foundation (NSF) initiated a program to build the next generation of Grants Management System to align with the agency's business processes and enterprise architecture. This solution is now called Research.gov. Longevity was a key contributor and instrumental in its success, from initial requirements to deployment.

