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# Management Consulting

## *Optimizing Service Delivery*

Longevity offers its customers a proven, cost-effective methodology for optimizing service delivery. We provide both strategic and tactical consulting support. We specialize in designing and implementing Grants Management, Business Analytics and Risk Management solutions, as well as Training and Leadership Development, Advisory and Business Transformation and Continuous Program Improvement services. Our continuous program improvement approach leverages industry tested Lean Six Sigma techniques. Our cross-functional, credentialed personnel are adept at supporting our clients' initiatives with innovative technical solutions, expert consulting and project management services, helping our clients re-envision their business processes.

### Longevity's Management Consulting services include:

#### Grants Management

It is our mission to help every client determine the best path forward through the grants management lifecycle, from gap-fit analysis to final results assessment, in an unbiased manner. Longevity establishes an individualized methodology to help organizations redesign key processes, incorporate best practices and leverage data analytics to boost efficiency and reduce costs and labor requirements.

#### Advisory Services

Longevity provides Real Estate and Asset Management services to help our clients comply with real property mandates and sustainability goals and determine how well their assets are serving the organization. We offer the right mix of solutions to help you develop a proactive, strategic approach to portfolio management, improving operational effectiveness and gaining a competitive advantage in the marketplace.

#### Business Transformation

Business Transformation shapes and aligns the people, process and technology activities of an organization. Longevity utilizes a transformation assessment and related maturity model which take the stakeholders through a due diligence process and establish actionable plans to move organizations across the spectrum from rigid task managers to agile, integrated strategists that create enterprise value internally and for all stakeholders, including the end users.

#### Training and Leadership Development

Our "one size fits one" approach to understanding your organization's requirements enables us to consistently provide strong Program, Project, CPI and LSS consulting, training and support services in a variety of complex and demanding environments. These improvements will help to streamline your business, providing greater customer and employee satisfaction, eliminating waste and reducing expenses.



### OUR MISSION

*Team Longevity is dedicated to providing the best possible solution for an organization. Drawing from a vast pool of knowledge and expertise, we are committed to ensuring that our customers are satisfied from day one. The bottom-line result is improved productivity, increased collaboration and greater efficiency in mission critical operations.*

### OUR PROCESS

Longevity's process insight and understanding of the challenges associated with supporting all aspects of business strategy is the result of many years of experience. Longevity's consultants are vendor agnostic and will work within your organization's existing technology stack, making recommendations for COTS or Open Source analytics tools as needed. It is our goal to use our real-world experience and vast knowledge of technology and business to provide you with the best possible solution for your needs.



## OUR ROLE

Longevity's role is that of a true industry partner, supporting the process from beginning to end. We have an outstanding record of past performance helping our clients achieve greater customer and employee satisfaction, eliminate waste, improve efficiency and reduce operational costs throughout their organizations.

# A True Industry Partner

## *Helping you re-envision your business processes*



Longevity Consulting, LLC (Longevity) is an SBA 8(a) certified, Service-Disabled Veteran-Owned, Small Disadvantaged Business with over 12 years of experience providing information technology, solutions-based consulting services. Longevity offers expertise in facilitating enterprise-wide IT strategic planning, enabling clients to align their strategic vision, business processes and information needs with their applications and technology infrastructure. Longevity's role is that of a true industry partner, in which we support the process from beginning to end, delivering quality services and continuously working to exceed the client's expectations. We have an outstanding record of past performance helping our clients achieve greater customer and employee satisfaction, eliminate waste and reduce expenses throughout their organizations.

## *Past Performance*

### U.S. Department of Agriculture (USDA)

#### *Continuous Process Improvement (CPI) / Lean Six Sigma (LSS)*

Longevity has served as a business transformation partner for numerous agencies within USDA, providing CPI, LSS and Program and Project Management services. We understand the USDA's environment and are familiar with many of the specific challenges the organization faces. Our CPI methodology helped the USDA realize benefits early in the project. Our demonstrable record of accomplishment in delivering projects on time and on budget has allowed us to be recognized consistently by the USDA through repeat engagements.

### Department of Education (ED), Office of Innovation and Improvement (OII)

#### *Peer Review Logistical and Administrative Support*

The U.S. Department of Education (ED) Office of Innovation and Improvement (OII) required support in the development and dissemination of grant funding for educational programs and practices at the frontier of our nation's educational reform efforts. Through our proven Project Management Methodology, Longevity's Project Managers were able to create efficiencies and provide value to ED by streamlining processes, improving communication and proactively implementing solutions throughout the project.

### United States Agency for International Development

#### *Real Estate Advisory Services*

Longevity was tasked with assisting USAID in maintaining an accurate inventory of real property, reporting processes and strategy, and accelerating the identification and disposal of surplus assets. We also provided support expanding development and diplomatic missions, improving management efficiencies and identifying cost savings and cost avoidance opportunities for real property. Our consultants assisted senior leadership in discussions with multiple parties and conducted market analysis for international acquisitions and assisted with site selection.

